



The New Wheel

United Buying Service E-Zine: January, 2009

UBS Provides Purchase Power!

In 1967 UBS started serving members in Washington and Baltimore by saving them time and money on their car purchases. Four decades, nine Presidents and several economic recessions later we continue to deliver even better savings and service!

That's our job, our mission, to keep track of the automotive industry in the region and to deliver savings to our members. By negotiating the best savings with area dealers, and through knowledge of rebates and special offers – UBS delivers!

More folks buy through United Buying Service than any other local buying service, and here's why:

UBS has been negotiating vehicle discounts day in and day out for 42 years, and our success provides confidence for our UBS buyers.

UBS is an experienced advocate for the member in the buying process, and when requested, UBS provides an audit of the transaction and follow-up with the dealership.

UBS can assist with either a new or a used vehicle purchase since, in all economic circumstances, your members and employees continue to need transportation.

UBS assists you, our partner organizations, by providing savings of time and money to your members and employees, providing a high-value benefit without cost to you.... so please help us spread the word!

It's time to save money. It's time to call UBS.

Who to Contact

www.UBS4cars.com

Our Advisor staff is ready to assist you
9am – 5pm, Monday through Friday at:
301-652-1920 (Washington)
410-792-9070 (Baltimore)

Our Organization Representatives, with decades of service, are also eager to be of service, to you:

Carla Rairigh (28yrs)
Carla@ubs4cars.com

Chris Buss (10yrs)
Chris@ubs4cars.com

Alec Cameron (1 yr)
Alec@ubs4cars.com

United Buying Service
4600 North Park Ave.
Suite 222
Chevy Chase, MD 20815



UBS Price Book Update—With more 2009 vehicles in the marketplace we've received many calls for updated UBS price pages. Price changes from the manufacturers have kept us busy with revisions. Keep in mind that most of the prices have gone up (making "older" new vehicles more attractive) and also note that the UBS dealers have UBS pricing for all UBS customers.

We are continuing to work to make price pages available to your Price Book as soon as possible. Call us if you have any questions. All cars are sold one at a time and we want to help.

Buying though UBS is "SO EASY!"

Just call or e-mail to be referred to the personal UBS trained representative for the vehicle you want to buy - then meet with that UBS dealer representative for your best buying experience!

Top Vehicles Recognized for 2009

Top honors this year go to the Hyundai Genesis as the North American Car of the Year, with the Ford F-150 being named Truck of the Year as selected by the automotive journalists. As the first Korean vehicle to be a finalist, the rear-drive Hyundai sedan won for impressive standard items at \$30k and options that include an all-aluminum V-8 engine. For the third time the F-150 received the title, with new trailer stability and more. Other recognized trend setters have included: Nissan Altima '02, Ford Escape Hybrid '05, New VW Beetle '99, Toyota Prius '04, Chevy Blazer '95, Chevy Corvette '98, Chrysler Town and Country '06, Acura MDX '01, Honda Civic '06, and Chevy Malibu '08.

To learn which 2009 vehicle offers an optional refrigerator, call UBS!